



BITEXCO
FINANCIAL
TOWER



Mr. Vu Quang Hoi

A MESSAGE FROM THE CHAIRMAN

It is truly a responsibility and privilege to lead The Bitexco Group. We will prioritize people above all else, and create a better environment and living conditions with our businesses in fields such as Real estate, Infrastructure, Oil and Gas, and Hydro Power plants, ultimately taking part in building a future where all Vietnamese can prosper and grow together.

To guide us on this journey we adhere to four simple principles:

- We pursue excellence in all we do
- We are judged by our associations
- We acknowledge our social responsibilities
- Our people are the heart of our organization

We pursue excellence in all we do

Since Bitexco's founding in Vietnam in 1985, we have consistently maintained a focus on developing world-class products. An integral part of this commitment is to deliver the highest quality service to our customers. A company without satisfied customers will not be in business for very long. What sets The Bitexco Group apart from other companies? I believe it is our grounding in the traditional values of family and community. This means in every venture and project we undertake our aim is to improve people's lives. A strong, healthy community is the environment in which a business will thrive. The two go hand-in-hand and cannot be considered separately.

Our organization's ambition is not modest, yet it requires humility from the Chairman down to the most junior of our employees. We demand excellence in both performance and behavior from our staff and can never rest on our laurels. We operate in an increasingly competitive marketplace, so only a continuous drive for improved performance will keep us ahead of the pack.

We are judged by our associations

As we enter new markets our own reputation will often precede us. In the same way, The Bitexco Group assesses business partners by their standards and reputation.

Our character and standing in the business community is something that cannot be given a monetary value. It is of utmost importance we safeguard this reputation and that means holding our business partners, suppliers and clients to the same high standards we set for ourselves.

As Chairman, I take this responsibility very seriously. In selecting our venture partners it is always at the forefront of my mind.

We acknowledge our social responsibilities

No company operates in a vacuum. Our relationship with the communities within which we operate is essential to our company's success. Therefore we regard working to create a prosperous society to be a guiding principle for all of our company's activities. Being a driver of economic growth is perhaps the most influential part we can play in achieving this goal.

Like all members of the Bitexco family, I am proud of our company's achievements and look forward with great optimism to what the future holds for both our company and the nation of Vietnam. As the country emerges on to the world stage, I am proud to lead an organization that is playing a significant role in reshaping the international view of Vietnam, its capabilities and its potential.

Our people are the heart of our organization

People are the real bricks and mortar of our organization. We recruit only the best personnel and give them every opportunity to develop and grow in their careers.

Maintaining an open, accountable and supportive corporate culture is a responsibility of every employee of The Bitexco Group. However, all of the company's executives, myself included most of all, have a duty to lead by example.

Respect loyalty and trust are the foundation of our organizational success. I believe this goes to the heart of the philosophy of what I call the 'Bitexco family'. Through supporting and learning from each other, our company can become greater than the sum of its individual parts.



MISSION AND VISION

OUR MISSION

Bitexco is ready to be the leading enterprise in renovation process of Vietnam economy. To contribute into the economic development of Vietnam and to increase life quality of Vietnamese people are the core of our business philosophy. We always try to develop and define the new international standards for each and every project of us. We only apply the highest standards, if possible, for our Code of conducts and sectors of investment and development. We believe that this choice may be a challenge, but will bring stable and long-term values and success to all stakeholders of Bitexco.

OUR VISION

Bitexco targets to be one of leading multi-sector enterprise of the world. We set up our global competitive capacity via our investment and development of international scaled projects to provide certain contributions to the economic development and the future of Vietnam.



ABOUT BITEXCO GROUP

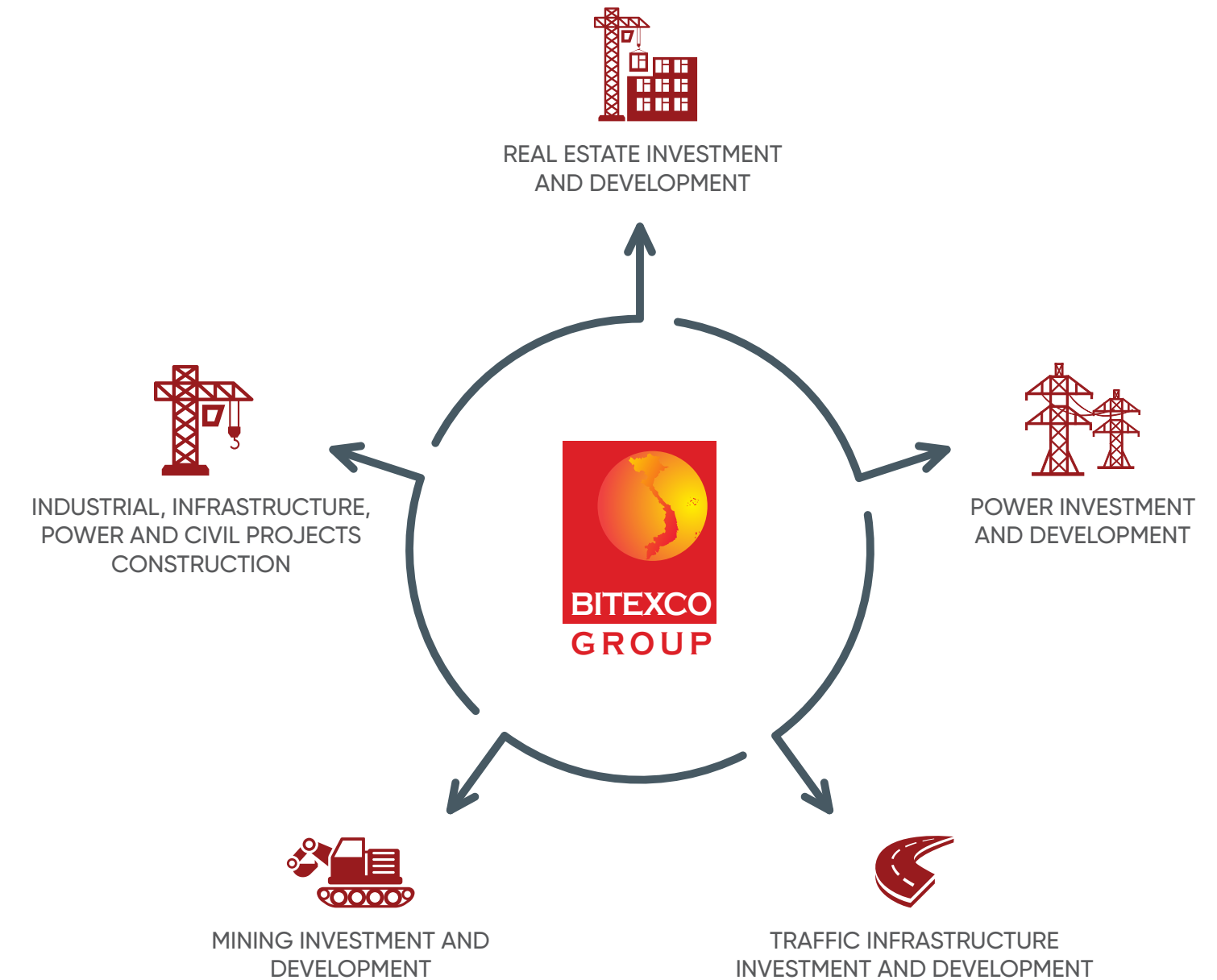
Since its beginnings in 1985 as a textile firm in the province of Thai Binh, Bitexco has become a successful multi-industry corporation. It covers real estate investment and development, hydro-power plants, infrastructure, mining and mineral water production. The Bitexco Group has about 3,000 employees with offices in Ha Noi, Ho Chi Minh City and Thai Binh.

Bitexco began to diversify and expand its business in 1997 in the production of mineral water. The company has invested heavily in modern machinery and equipment for building and developing the brand “Vital” to become the first brand of mineral water in Vietnam, which was first produced by Italian technologies meet the high European quality standards

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Bitexco has always strived for growth and prosperity. Its reputation in Vietnam is based on its sustainable development and global perspective. The key to its success is the vision of its leaders, combined with the reliability of its business partners and the loyalty of its patrons. Bitexco’s goal is to become the top corporation in Vietnam, an internationally competitive enterprise that exceeds the expectations of its customers with its care for quality and state-of-the-art

MAIN SECTORS OF INVESTMENT & DEVELOPMENT



An aerial photograph of a city skyline at sunset. The sky is filled with dramatic, colorful clouds in shades of pink, orange, and blue. The city is densely packed with buildings, many of which are illuminated with lights. A prominent, tall, dark building with a unique, curved shape stands out in the center. The city is situated along a body of water, with several boats visible in the foreground. The overall scene is vibrant and captures the essence of a bustling urban environment during the 'golden hour' of sunset.

REAL ESTATE



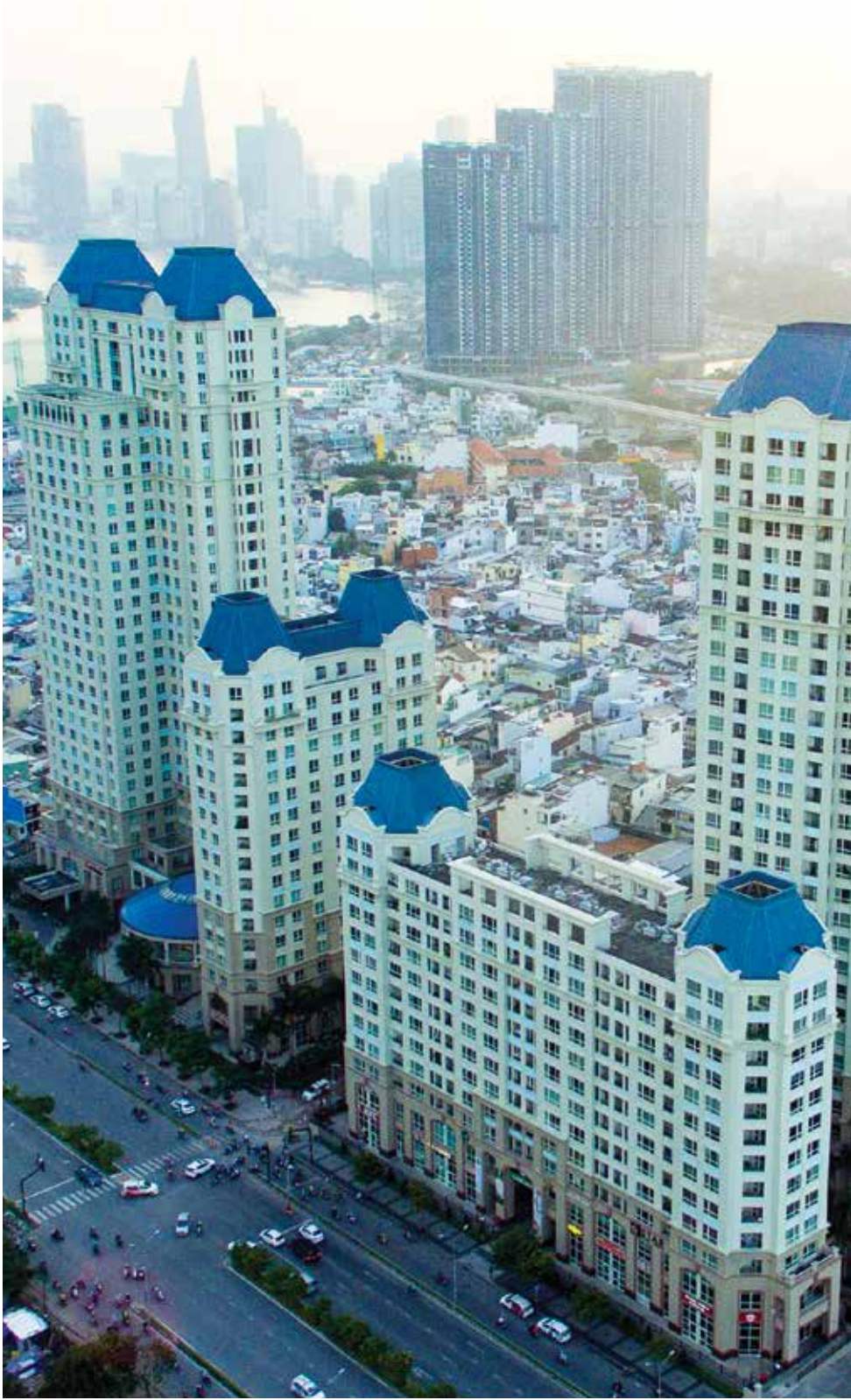
BITEXCO OFFICE BUILDING

Located at	No. 19-25 Nguyen Hue, District 1, HCMC
Total land	400 m2 / (4,300 ft2)
GFA	8,000 m2 / (83,000 ft)
Functions	Office for lease
Composition	01 tower of 20 floors
Completion time	2000 – 2003



THE MANOR HANOI

Located at	Me Tri road, My Dinh 1 ward, Nam Tu Liem district, Hanoi
Total land	44,824 m2
GFA	128,000 m2
Functions	Apartments, Offices and Retail
Composition	449 apartments + 55 villas
Completion time	2007



THE MANOR HO CHI MINH

Located at	No. 91, Nguyen Huu Canh, Binh Thanh district, HCMC
Total land	12,680 m2
GFA	153,134 m2
Functions	Apartments, offices and retail
Composition	852 apartments
Completion time	2010



THE GARDEN SHOPPING CENTER

Located at	Me Tri road, Tu Liem, Hanoi
Total land	11,247 m2
GFA	74,530 m2
Functions	Office for lease
Composition	01 tower of 20 floors
Completion time	2009



BITEXCO FINANCIAL TOWER

- The Bitexco Financial Tower is a symbol of new and dynamic Vietnam.
- With 68 floors, the Bitexco Financial Tower will provide a 360 degrees view for you to watch the Saigon river below.
- BFT is selected as 1 out of 20 iconic sky scrapers of the world in 2011 by CNN and 1 out of 25 iconic sky scrapers of the year on 08/8/2013.

Located at	No. 2 Hai Trieu, District 1, HCMC
Total land	5,400 m2
GFA	93,000 m2
Functions	A grade Office + Retail
Composition	01 tower of 68 floors
Completion time	2010

JW MARRIOTT HANOI HOTEL

- The project design is inspired by the image of dragon, a super natural and legendary symbol of Vietnam culture.
- The 5 star hotel is the first ever hotel Bitexco invested in hospitality sector.
- The JW Marriott Hanoi Hotel was awarded the Best New Hotel Construction and Design in the Asia-Pacific region by International Property Award in 2014 and two other awards: Best 5 star hotel and Best New MICE Hotel in Vietnam by The International Hotel Award in the same year.



Located at	Do Duc Duc Road, District Nam Tu Liem, Hanoi
Total land	78,727 m2
GFA	68,915 m2
Functions	Hotel
Composition	450 rooms
Completion time	2012



THE MANOR
LAO CAI

Located at	No. 24 Tran Hung Dao, Lao Cai City
Total land	143,000 m2
GFA	300,000 m2
Functions	Shopping Center, Hotel, Office, Apartments
Composition	437 shop houses + villas
Completion time	2015



THE MY AN HOT SPRING RESORT
(THUA THIEN HUE PROVINCE)

Total land	35 146 m2
GFA	8696 m2
Number of rooms	1-4
BCR	24,7%



THE MANOR CENTRAL PARK

Located at	Adjacent to Belt road no. 3, Thanh Tri, Hoang Mai, Hanoi
Total land	200 hectares
Construction	Commenced in 2014



NGUYEN CU TRINH QUADRANGULAR
URBAN AREA

Located at	The connection point of 4 roads: Tran Dinh Xu, NguyenTrai, Cong Quynh and Nguyen Cu Trinh of District 1, HCMC
Total land	100,000 m2 (1,100,000 ft2)
GFA	500,000 m2 (5,500,000 ft2)
Functions	10ha land remains including high-rise building, office for lease, house, amusement center, hospital...
Land clearance	Commenced in 2011



BINH QUOI – THANH DA PENINSULAR
(HO CHI MINH CITY)

An eco and smart urban area consists of landscape, mixed-use buildings, shopping centers, office, amusement center, schools and resort.

Located at	Located at Binh Thanh district
Total land	427 ha
GFA	~7.4 mil m2
Population	45.000

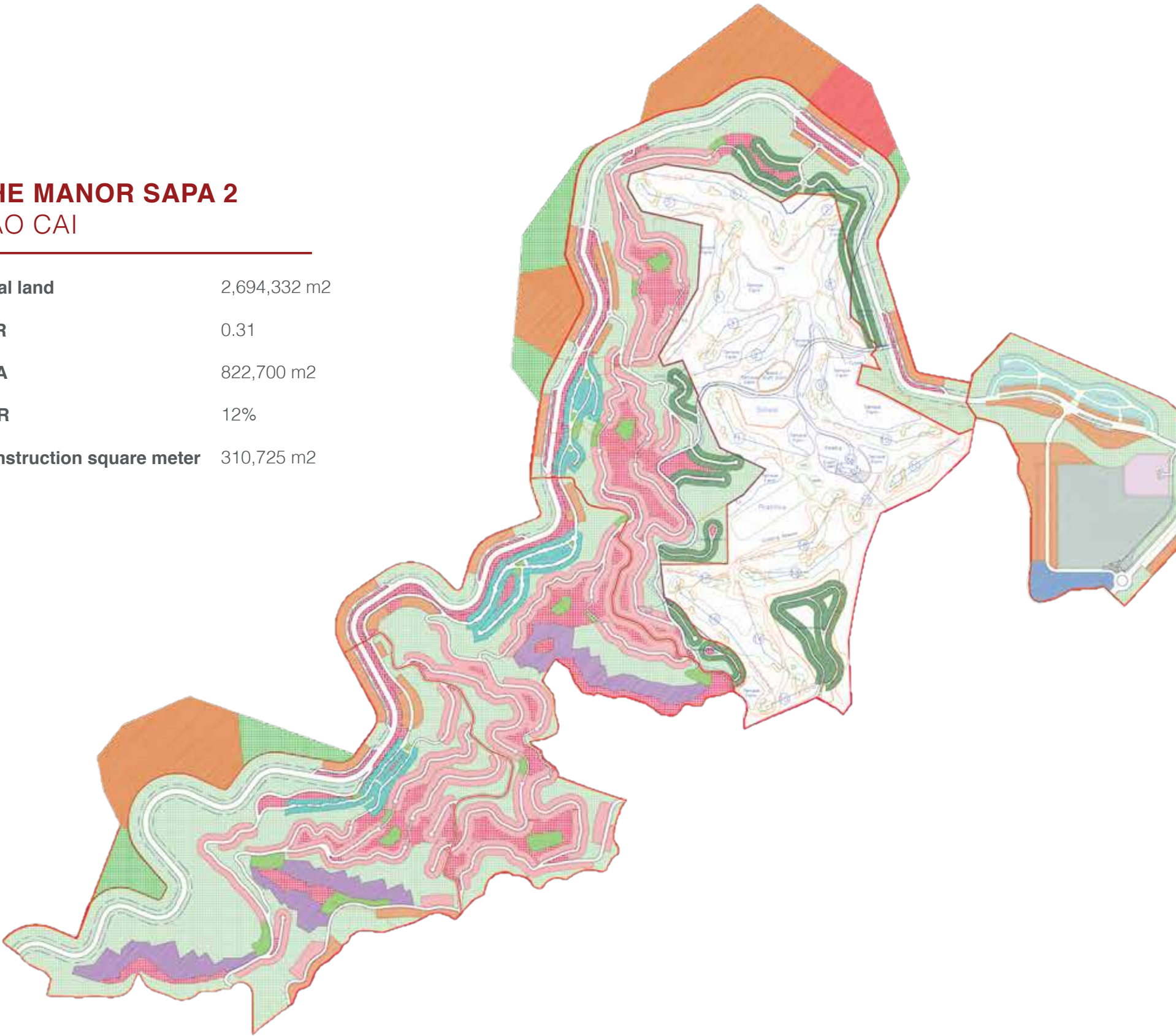


THE MANOR SAPA 1
LAO CAI

Total land	1,603,766 m2
Land for houses	266,299 m2
Mixed use land	230,807 m2
Landscape land	310,783 m2
Traffic road land	359,863 m2
Total units	1 340

THE MANOR SAPA 2
LAO CAI

Total land	2,694,332 m2
FAR	0.31
GFA	822,700 m2
BCR	12%
Construction square meter	310,725 m2





POWER



POWER PROJECTS

NO.	PLANT	COMPANY	NOTE
1	Nho Quế 1	Công ty cổ phần Thủy điện Nho Quế 1	Electricity generated
2	Nho Quế 2	Công ty Cổ phần Đầu tư Phát triển Điện Nho Quế	Electricity generated
3	Nho Quế 3	Công ty TNHH MTV Thủy điện Nho Quế 3	Electricity generated
4	Nậm Mức	"Công ty cổ phần	Electricity generated
5	Văn Chấn	Thủy điện Nậm Mức"	Electricity generated
6	Tà Trách	Công ty cổ phần Thủy điện Văn Chấn	Electricity generated
7	Bình Điện	Công ty Cổ phần thủy điện Bitexco Tà Trách	Electricity generated
8	Bá Thước 1	"Công ty Cổ phần Thủy điện Bình Điện"	Electricity generated
9	Bá Thước 2	Công ty Cổ phần Thủy điện Hoàng Anh Thanh Hóa	Electricity generated
10	Đak Mi 4 A	Công ty Cổ phần Thủy Điện Đak Mi	Electricity generated
	Đak Mi 4 B		Electricity generated
	Đak Mi 4 C		Electricity generated
11	Đak Srông 2	Công ty TNHH Thủy điện Tây Nguyên	Electricity generated
12	Đak Srông 2A		Electricity generated
13	Đak Srông 3A	Công ty Cổ phần thủy điện Hoàng Anh Tô Na	Electricity generated
14	Đak Srông 3B		Electricity generated
15	Long Tạo	Công ty Cổ phần thủy điện Long Tạo Điện Biên	Electricity not generated yet





OIL & GAS

Participated in Oil & Gas industry since 2011, with its leading and persistent spirit in follow targets, Bitexco has become the first private enterprise of Vietnam pouring investment in oil & gas sector and successfully achieved result. In the morning of 25/01/2018, the CTC1-WHP exploiting rig in the Sturgeon (Cá Tầm) Field, Lot 09/3-12 officially gave first oil with initial production at 1,630 tons/day/night. As per calculation, the exploitation of Cá Tầm Field will provide an economic efficiency until 2032.

TRAFFIC INFRASTRUCTURE



THANH HOA BYPASS PROJECT

Located at	Thanh Hoa province
Investment mode	BOT
Road length	2.542m
Construction time	2008 - 2009
Daily traffic flow	19,000 transport



BT CHU VAN AN ROAD

Located at	Hanoi
Investment mode	BT
Length of Road line no. 1	2.542m
Length of Road line no. 2	1.173m
Construction commencement	May/2014

VITAL MINERAL WATER MANUFACTURING

In 1996, with the approval from the People’s Committee of Thai Binh province, Bitexco decided to invest in Vietnam’s foremost mineral water plant. It features state-of-the-art technology from Italy. Experts from FTD Italy, specialists in quality control and examination, helped Bitexco to establish a new mineral water brand, called “Vital”.

With a mindset focused at customers’ benefit, each product and service provided by Vital is the result of hard work, creativity and enthusiasm. Vital always has product quality and customer satisfaction as its main brand values. Vital natural mineral water is bottled at the source in Dong Co, Tien Hai, in the province of Thai Binh. The production uses modern and automated technology from Italy and is supervised by foreign experts. The products are guaranteed to fully contain the mineral index, published and tested at FTD (Milan, - Italy).

In 2006, the country entered a period of global economical integration with the presence of many well-known brands in the local market. This is also the time that Vital Corporation officially was established. It determined to affirm its brand value as the most favorite mineral water in Vietnam, and also made a start conquering the international market.

Besides continuing investing in machinery and equipment to improve and diversify its products, Vital also focuses on improving the quantity and quality of its workforce, while providing favorable working conditions for staff to develop their professional skills.

During 20 years of development, Vital is proud to be the number 1 choice for many political, economic, cultural and sports activities across the country. It was the chosen mineral water during the Tiger Cup (1998, 2000), the Congress of Southeast Asian Sport - Sea Game 22 (2003); APEC (2006), and most recently, the 1000 year Thang Long - Hanoi Festival (2010). In addition, it received awards voted for by consumers as the Top Ten Local Brand 2009, and the Viet Nam Trust & Use Awards 2009, organized by the Vietnam Economic Times. Vital is now a well-known brand, which proves its reputation as a healthy mineral water.

This is a source of great encouragement for all staff at Vital. While the year 2011 marks many changes in Vietnam, Vital is ready for the future, bringing the essence and vitality of the nation’s abundant natural mineral water supplies to uphold Bitexco’s mission “To continuously improve our company’s values and best serve the interests of our customers, employees and shareholders”. Looking back on 15 passing years of development and innovation, which is parallel to Vietnam’s history of economic growth, Vital prides itself in producing one of the top products of Vietnam, which meets international standards and is trusted and used widely.



OUR ASSOCIATIONS

SPONSOR BANKS



HOTEL OPERATORS



PARTNERS



CONSULTANTS & CONTRACTORS



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